Polish Trade Mission

to

THE REPUBLIC OF ARMENIA

Yerevan, 25th -27th June 2015
Polish Chamber of Commerce

List of participants

1. **POLISH CHAMBER OF COMMERCE**
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   Project Director

2. **WROCŁAW UNIVERSITY OF TECHNOLOGY**
   Faculty of Environmental Engineering  
   Mrs Teodora Małgorzata Kazimiera Traczewska  
   Associate Professor

3. **PLASTWIL Ltd.**
   Mr Jacek Jodda  
   Export Manager

4. **LEK-AM PHARMACEUTICAL COMPANY Ltd.**
   Mr Andrzej Wyrzykowski  
   Chairman  
   Mr Józef Grzymała  
   Vice-President

5. **TECHMATIK S.A.**
   Karol Jasiński  
   Commercial Director  
   Eastern Region

6. **DOMEX Ltd.**
   Mr Piotr Barwinek  
   Commercial Director for Eastern Europe

7. **AUTO-HIT GROUP KS MAKÓW S.A.**
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The Polish Chamber of Commerce is the main economic self-governing organization in the Republic of Poland. The Polish Chamber of Commerce is composed of over 140 chambers and economic associations. The representation of the interest of Polish enterprises vis a vis the state authorities, foreign organizations and entities is the main objective of the Polish Chamber of Commerce. The other principal objective is the promotion of the Polish economy abroad. The Chamber acts as an economic lobby which manages legislative, economic and financial activity in order to create the optimum conditions for the enterprises operating in Poland. The basic goal of the Chamber is to facilitate the incorporation of the Polish economy and Polish companies into the mainstream of international cooperation.

Polish Chamber of Commerce
The Foreign Relations Office

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The Foreign Relations Department of the Polish Chamber of Commerce specialises in:
- promotion of Polish foreign trade all over the world;
- hosting of foreign trade missions visiting Poland;
- organization of business meetings, seminars, visits to Polish companies, meetings with the relevant officials, agencies, consultants, etc;
- helpful and practical information related to the promotion of goods and services.

We organize:
- field economic missions;
- participation of entrepreneurs in fairs;
- meetings with delegations of foreign entrepreneurs.
We are also involved in many international projects.
2. **WROCŁAW UNIVERSITY OF TECHNOLOGY**  
Faculty of Environmental Engineering

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Associate Professor

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1. Sorption and filtration technology of bioremediation of waters connects both filtration through the bed containing an active sorption material and an active biological film. In the process of sorption ion exchange is possible on applied material eg. zeolites, limestone, marble etc. and kind of waters. A lot of water contaminants undergo transformation due to metabolic activity of microorganisms growing on the sorbent. The precondition of successful biodegradation is maintaining metabolic relations between the microorganisms colonizing the bed which can be achieved by adequate selection of enzymatically activated strains to avoid antagonistic interactions and to reduce the time of system adaptation. The process of colmatation (siling) is prevented by applying the modern design of filtration element in the form of specially permeable lining of porous structure put on the framework.  
**It is also possible of sailing the license concerning the new generation of high efficiency well filters for underground water intake. Project N R09-0036-10/2011part 5**

2. We are looking for partners for research collaboration when building sensor for monitoring of biofilm development in water supply network  
The sensor is built of polyvinyl chloride with the use of an IDA electrode (Indium Tin Oxide). The sensor can be used for biofilm detection directly in water supply system with the use of impedance spectroscopy at frequency range 25 Hz – 1,8MHz and at temperature range 4-600C. The sensor construction allows for adaptation to most of the systems. **Project nr POIG.01.03.01-02-002/08-00 part 5.4**
3. PLASTWIL Ltd.

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Export Manager

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PLASTWIL company in 1983 started the production of the minor elements of the rail surface, such as: dowels and rail pads to the conventional rail fastening system of a K-type. Successively and consistently with other companies and research units PLASTWIL had implemented in Poland the rail fastening system of a SB-type, in particular had developed the most popular in the Central and Eastern Europe the rail pads and insulation parts.

The rail fastening system of SB-type is the most popular and is used in Poland and Central and Eastern Europe since the 80s of the twentieth century.

That system can be applied to all categories of railway lines in accordance with EN 13481-2: 2012 and tram lines.

PLASTWIL with many years of experience in the design, testing and implementation of this system has gained a high competence in the knowledge of the rail fastening systems. As a result of continuous development, company gradually implement more innovative products to the rail surface, extending its offer also for the metal parts.

The company’s goal is to be a professional manufacturer of a complete rail fastening system in the framework of a long-term strategy. In the next stage of business development, company implemented the production of spring clips. Currently, company designs and optimizes all elements of the system making sure they are the best. As a result of all these activities combined with the technical and scientific inputs, PLASTWIL developed two optimized SB-type systems:

- resilient rail fastening system of SB W1-type,
- resilient rail fastening system of SB W3-type, and
- the rail fastening system W14.

All systems are characterized by a rapid and simple installation, vibration damping coming from the rolling stock as well as the electrical insulation limit to minimum traction stray currents.

These products provide the best resistance to the load, the highest damping coefficients, the highest quality and economical efficiency of the use.
4. LEK-AM Pharmaceutical Company Ltd.

Mr Andrzeja Wyrzykowski - Chairman
Mr Józef Grzymała - Vice-President

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LEK-AM is a fast growing Polish pharmaceutical company. The company was established in 2000, launching MELATONINA and BIOSTERON DHEA to the market. In 2001 the company started to produce medicaments in a new production facility. Observing the great potential of Rx medicaments, the company developed products from this group. The first one was OSTOLEK 70 mg (Alendronate Sodium) in coated tablets, dedicated for osteoporosis treatment. In 2005 the company launched the following drugs to the market:
- ALERMED – consisting of Cetirizine (anti-allergenic agent);
- OLZAPIN (consisting of Olanzapine) – used in schizophrenia treatment;
and
- RISPERON (Risperidone) – also used in schizophrenia.

In 2007 the company entered the following markets:
- the antibiotics market, launching NOBAXIN (Azithromycin);
- BPH market, introducing FINASTER (Finasteride);

The company also introduced DIOSMINEX (Diosmine + Hesperidine), CONTIX (Pantoprazol) and GESTROL (Megestrol).

The following products had been introduced by the end of 2007:
- ATORVASTATINE (Corator);
- CLOPIDOGREL (Clipidix);
- FORMOTEROL (Foramed);
- INDAPAMIDE SR (Terpamid SR);
- PERINDOPRIL (Presdopril);
- RISEDRONATE (Risonel);
- SALMETEROL (Pulmoterol);
- TRIMETAZIDINE MR (Coreductal MR).

All dossiers are in CTD standard.
5. TECHMATIK S.A.

Mr Karol Jasiński
Commercial Director - Eastern Region

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Text about company:

TECHMATIK SA is a leading provider of modern and highest efficiency solutions designed for manufacturing of vibropressed pre-cast concrete elements in the world. The TECHMATIK Plant was built in the summer of 2004 in the Radom sub-zone of the Tarnobrzeg Special Economic Zone, Poland. The company designs and produces its machines, devices and moulds basing on over 20 years’ experience in paving stone production of Jadar – leading producer of paving stones and concrete elements in Poland. The TECHMATIK offer includes:
moulds for production of paving blocks and decorative concrete products; modern, high-performance concrete block machine; complete process plants; concrete mixing plants; and various machines used for manufacture of vibrated & pressed, as well as ready-mixed concrete. All production lines are equipped with advanced, state-of-the-art machines ensuring high output and repeatability of production and superior quality of products. Our machines, devices and moulds are designed for high-performance and efficiency production with the use of steel pallets. Production control systems complete the offer. These are control modules for each of the production stages or integrated control systems for the whole production line. TECHMATIK also offers mould repair, regeneration and maintenance services. The company is constantly expanding their machine portfolio. All machines are thoroughly tested in their own experimental plant in Radom before they are launched on the market. The Company constantly expands its product portfolio by launching new machines and devices, which are thoroughly tested in the Company’s own testing facility in Radom.

The superior quality confirmed by ISO 9001-certified quality management system, the performance and output levels of machines and moulds produced, and competitive prices - these are the reasons why the Company successfully gains new markets and, as the supplier of machines and plants for manufacture of paving concrete blocks, has the leading
position in Poland and a few other countries (it is worth mentioning that Poland is one of the biggest markets for paving concrete blocks, with total production of more than 80 million square metres per year). The Company delivers its solutions directly to customers in many European and Asian countries and in Australia and New Zealand.

Our modern approach combined with long-term experience in concrete products production, innovative and high quality machines and moulds, has already been appreciated by hundreds of clients from over 50 countries on almost all continents. Employing over 400 people, the Company is one of the largest employers in the Radom city area.

6. DOMEX Ltd.

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Commercial Director for Eastern Europe

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The company started its activity in April 1992. Currently it is among the biggest leading water and gas fitting manufacturers in the country. In 2002 it started production in a newly built plant placed in the Walbrzych Special Economical Zone in Dzierzoniow.

We produce:

- gate valves
- couplings
- fittings repair
- flange fittings

The dynamic evolution of the company, increase in variety of products, introduction of new technology and methods of management allowed the company to compete on the market within quality and price. The manufactured products have all necessary certifications and attestations.

The company aims at the complete serving our customers needs- this is why, next to mass production, we also manufacture products in accordance with individual specifications of our customers.

We invite our potential customers to visit our plant in Dzierzoniow, where you will be welcome by our staff.
7. **AUTO-HIT GROUP**

Mr Krzysztof Strykier – President

**AQUAHIT**

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AQUA-HIT is a company with a Polish capital, a part of the holding. As a separate company we produce and distribute systems for water and heating for Polish and international market.

We invest in research and development. We offer the standard and dedicated production and service.

We work with many companies in the distribution and joint investment. In our buildings we also offer manufacturing and office space.

For the future development we have our own investment area near Warsaw.

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KS MAKOW, AUTO-HIT GROUP from 1995 produces low-bed-trailers for Army and specialized transport equipment for oversized and heavy equipment. Supplier of ambulances furnishings sanitation for Army and civil. Manufacturer of various types of steel construction for buildings, roads and bridges.
Producer of trailers with a load-bearing capacity 30 - 70 tons, special units with capacity of up to 150 tons. Number of axles from 1 to 7, manual regulation of seat height, adjustable length, width and height of the loading platform, with hydraulic and pneumatic access ramps, cranes, winches with required capacities.

**Recovery vehicle to load and transport passenger cars and commercial vehicles up to 3 tons within 1 minute, particularly efficient in urban areas.**

Producer of powder distributors to prevent coal dust explosions in the mining.

KS MAKOW fulfills the requirements of Polish and European standards with NATO Commercial and Government Entity Code. Certified supplier of the Polish Army.